



# KOINNO Consultancy

Free consultations for innovative public procurement

▪ Free of charge

▪ Objective and impartial

▪ Dedicated recommendations  
for action in your public procurement



## For a successful transition to innovative public procurement

### What is KOINNO?

The Competence Centre for Innovative Procurement (KOINNO) is managed by the non-profit Association for Supply Chain Management, Procurement and Logistics (BME) on behalf of the Federal Ministry for Economic Affairs and Energy (BMWi).

### Who does KOINNO advise?

- ▶ Public institutions at all levels (federal and state authorities, cities, municipalities, police, fire brigade, public utilities, universities, hospitals, ...)

### How does KOINNO advise?

The objective of Koinno Consultancy is to increase the innovative strength of public procurement.

This is done on two levels:

- ▶ Consultancy services on innovative management (processes, strategy, organisation)
- ▶ Consultancy services on innovative products

### KOINNO Consultancy

- › Free of charge and focused on solutions
- › Wide range of services
- › Together with you and your employees
- › Inhouse
- › With an approach tailored to your requirements
- › Striving to make your procurement more innovative through specific recommendations for action
- › Guaranteed objective and impartial approach as a non-profit association
- › Using the know-how from our procurement network and expert councils

Our offer

- › Efficient and results-oriented processes
- › Early integration of procurement

- › Procurement value and marketing
- › Reorganisation and personnel development



- › Strategic supplier and category management
- › Innovative procurement strategy

- › Support of specific procurement projects for innovative products and services
- › Use of award instruments that promote innovation (e.g. innovation partnerships, pre-commercial procurement, LCC, ...)

More information about conducted consultations in German

can be found on [www.koinno-bmwi.de/praxisbeispiele](http://www.koinno-bmwi.de/praxisbeispiele)



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